

Perfect Your Pitch FOR LAWYERS™



1. Each “Perfect Your Pitch for Lawyers™” workshop features between 2-6 relevant, actual, major buyers of outside legal services (see photo above of six major buyers).
2. Also, each workshop is tailored for participating lawyers to either a specific practice area, type of work, to get on “short lists”, and/or for AFAs (alternative fee arrangements).

Titles include:

“Perfect Your Pitch for....

**Privacy, Data Security & Breach Work,
Corporate Governance & Compliance,
Government Investigations & FCPA,
Wage & Hour Cases,
Drug & Device Cases,
Patent & IP Litigation,
Class Actions & MDLs,
Estate Litigation,**

**Tax Litigation,
SEC-Related Litigation,
Insurance Coverage,
Mergers & Acquisitions,
Health Care Work,
Real Estate Work,
Regulatory Work,
To Private Equity for M&A, etc.**

General titles (often presented at retreats and practice group meetings) include:

**“Perfect Your Pitch for Lawyers™” and,
“Perfect Your Alternative Fee Arrangement Pitch™”**

To see what lawyers say about “Perfect Your Pitch™” workshops, [please click here.](#)